

# It's What You Can't See That Causes All The Trouble



Now You Can Immediately Identify Early Warning Indicators At The Push Of A Button

**Sageworks "MONITOR"**

The Comprehensive Loan Administration Tool

Loans • Documents • Covenants • Collateral • Risk Rating

# See What Lies Beneath With Monitor™

## Monitor™, the Comprehensive Loan Administration Tool from Sageworks

Bankers who are well-informed are rarely surprised. Only Sageworks Monitor uses TruGlobal™ technology to carefully monitor and administer every loan in your entire portfolio.

Monitor serves three critical areas: administration, compliance, and management. As an administration tool, Monitor automates client correspondence and reduces the cost associated with preparation for loan review. As a compliance tool, Monitor quickly reports any policy exceptions and standardizes risk ratings, making for an easier examination.

Finally, as a management tool, you can easily identify early warning indicators and take proactive steps to help keep your loan portfolio healthy.

Monitor the loan portfolio at the push of a button.

#### Search for Customer:

#### Choose Loan:

#### Work To Be Done:

##### Today's Work (163 items)

27 letters  
12 emails  
6 phone calls

#### Loan Exceptions:

Loan #	Type	Name	Reason	Date
186432	Covenant	Rent Rolls	Actual (342,000) vs Expected (300,000)	12/31/2008
186432	Covenant	Credit Report	Past Due on 3/31/2009	12/31/2008
186432	Document	Insurance Documents	Past Due on 5/04/2009	03/08/2009
186432	Document	Form 1040	Past Due on 3/13/2009	03/20/2009
186432	Document	Form 1120S	Past Due on 3/15/2009	12/31/2008
186432	Document	Personal Financial Statement	Past Due on 6/21/2009	

#### Total Exposure:

Loan #	Name	Type	Balance	Risk Rating	Watch List
186432	New Loan	Revolving Line of Credit	200,000	4	No
186432	Senior Debt	Fixed Principal	405,664	5	Yes
186432	Short-term debt	Line of Credit	143,191	2	No
			748,855		

## Bankers Who Have Monitor™ Can

- ◆ Monitor their loan portfolio at the push of a button
- ◆ Satisfy regulatory requirements with ease
- ◆ Reduce administrative workload
- ◆ Avoid delinquencies and write-offs

## Monitor™ from Sageworks

**sageworks**®

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Go to [www.sageworksinc.com](http://www.sageworksinc.com) to request a live demonstration of Monitor™, the Comprehensive Loan Administration Tool from Sageworks.