

## Who's "In the Clear"?

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Which industries have actually seen the light of recovery? Below is a list of 5 major sectors that saw positive sales growth last year after declines in 2009. Sageworks' private company data shows that manufacturing, wholesale, retail, agriculture, and recreation industries saw the greatest rebounds in 2010 after significant declines in the previous year.

Industry	Financial Metric	2008	2009	2010	Percentage Point Change
31, 32, 33 - Manufacturing (private)	Sales Pct Change	5.07%	-11.16%	0.29%	11.45
42 - Wholesale Trade (private)	Sales Pct Change	5.28%	-9.20%	1.20%	10.4
44, 45 - Retail Trade (private)	Sales Pct Change	0.23%	-6.23%	0.72%	6.95
11 - Agriculture, Forestry, Fishing, and Hunting (private)	Sales Pct Change	8.81%	-4.71%	1.17%	5.88
71 - Arts, Entertainment, and Recreation (private)	Sales Pct Change	1.89%	-0.70%	4.36%	5.06

Source- Sageworks, a financial information company

### About Sageworks' Data

Sageworks' data is aggregated in real time at a rate of approximately 1,000 financial statements per day in a shared data model with thousands of financial professionals. The majority of the data is sourced directly from audited and reviewed financial statements prepared by accounting firms. It is scrubbed through a rigorous process to remove extreme outliers and duplicate datasets. Sageworks' adherence to these and other strict guidelines for data integrity makes this information the most accurate and credible of its kind. The data is segmented and can be queried by 1,200 industry codes, 70 financial metrics, company size, and geographic location.

### About Sageworks, Inc.

Raleigh, NC-based Sageworks, Inc. is a financial information company and developer of the financial analysis software suites, ProfitCents and Sageworks Analyst. Sageworks' data and applications are used by thousands of accounting firms and banks across North America. The company has been named to the Inc. 500 list of the fastest growing privately-held companies in the US and to the Deloitte Technology Fast 500.

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### Public Relations Department

[pr@sageworksinc.com](mailto:pr@sageworksinc.com)

866.603.7029 ext. 590