

## Sageworks and Fiserv Announce Partnership

Raleigh, NC September 7, 2011: Sageworks, the leading provider of credit risk and portfolio management solutions to financial institutions, and Fiserv, the leading global provider of financial services technology solutions, announced today a partnership which will make Sageworks' Analyst and Certainty products available through and fully integrated with the new Common Origination Platform (COP) from Fiserv. This partnership will allow financial institutions to access an end-to-end solution to enhance the commercial loan origination process all the way from application to the boarding of the loan for ongoing servicing.

According to Sageworks' President Scott Ogle, "Institutions can now integrate their credit risk management processes, including global cash flow analysis and the calculation and management of risk ratings, within the same system they use for generating loan documents and originating loans. More complete, integrated solutions are necessary in the current market in which financial institutions are operating. They often can't afford to increase risk by having multiple points of data entry and disparate systems."

Sageworks Analyst is uniquely designed to allow for global cash flow analysis of commercial borrowers by performing a credit analysis that includes the evaluation of inflows from multiple business entities, guarantors, and real estate properties that are owned by the same person or group of people. Additionally, Analyst provides industry benchmarking of business borrowers and automated credit memo preparation. Sageworks Certainty allows financial institutions to use their internal policies to risk rate each loan after a lending decision is made.

"Fiserv seeks business partners with solutions that help us meet critical client needs," said Kevin Collins, President, Lending Solutions, Fiserv. "Analyst and Certainty from Sageworks set the standard for tight workflow integration to support credit risk assessment for business lending. The synchronization of shared data enables users of our Common Origination Platform to automate key financial metrics used in the loan origination process."

The Common Origination Platform is the next-generation loan origination technology from Fiserv. It enables lenders to administer all of their real estate, consumer and business loans on a consolidated platform rather than in the traditional silos, an approach that enhances efficiency and reduces costs.



### About Sageworks, Inc.

Sageworks, the leader in financial analysis of privately-held companies, was named to the Inc. 500 list of fastest growing privately held companies in the US. Sageworks is the developer of the ProfitCents and Sageworks Analyst platforms which are used by thousands of financial institutions.

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