

Best and Worst in Business — 2010

December 15, 2010

As 2010 comes to a close, Sageworks is reflecting back on the economy of this past year. Which businesses saw success this year? Which have yet to see the light of the recovery? Sageworks' private company data shows auto dealers were the best performers in 2010, rebounding from one of the worst performances in 2009. Dentist and physician offices saw significant growth this year, as did funeral homes and lawyers. Meanwhile, apparel wholesalers and advertising firms didn't fare so well in 2010. The construction sector seemed to suffer the most as commercial building construction, contractors, and building material manufacturers saw double digit sales declines despite talks of an economic recovery.

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Industry	SalesPctChange
4411 - Automobile Dealers	18.25%
6212 - Offices of Dentists	7.56%
6211 - Offices of Physicians	5.26%
8122 - Death Care Services	4.93%
5411 - Legal Services	4.60%
4243 - Apparel Wholesalers	-12.90%
5418 - Advertising and Related Services	-15.12%
2362 - Nonresidential Building Construction	-16.37%
2381 - Foundation, Structure, and Building Exterior Contractors	-20.19%
3323 - Architectural and Structural Metals Manufacturing	-27.98%
*Source- Sageworks, a financial information company	

About Sageworks' Data

Sageworks' data is aggregated in real time at a rate of approximately 1,000 financial statements per day in a shared data model with thousands of financial professionals. The majority of the data is sourced directly from audited and reviewed financial statements prepared by accounting firms. It is scrubbed through a rigorous process to remove extreme outliers and duplicate datasets. Sageworks' adherence to these and other strict guidelines for data integrity makes this information the most accurate and credible of its kind. The data is segmented and can be queried by 1,200 industry codes, 70 financial metrics, company size, and geographic location.

About Sageworks, Inc.

Raleigh, NC-based Sageworks, Inc. is a financial information company and developer of the financial analysis software suites, ProfitCents and Sageworks Analyst. Sageworks' data and applications are used by thousands of accounting firms and banks across North America. The company has been named to the Inc. 500 list of the fastest growing privately-held companies in the US and to the Deloitte Technology Fast 500.

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