

# The New York Times

THE COUNT

## When Housing Fell, It Took Others Along

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Published: December 13, 2008

### Taking a Fall

Industries that have faltered the most since the recession began.

	Sales decline over last 12 months
Sawmills and wood preservation	-6%
Lumber and construction materials	-6%
Real estate offices	-6%
Credit industries (loan arrangement)	-5%
Cement and concrete manufacturing	-3%
Motor vehicles, parts and supplies	-3%
Taxi and limousine services	-2%

Source: Sageworks

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You can almost hear dominoes falling as you view a list of the industries that posted the biggest sales declines over the last 12 months.

That's because, when houses took a hit, they took a lot of businesses along with them. These include sawmills, lumber wholesalers, real estate agencies, cement makers, building materials and supplies dealers, and furniture stores. That is according to data from Sageworks, which does financial analyses of private companies.

Through thick and thin, people still have to eat, and that is reflected in the industries with the most sales growth over the last 12 months: animal food manufacturing, oilseed and grain farming, farm product raw-material wholesaling, and cattle ranching and farming.

Those who lost jobs because of the housing mess may want to take note of some other businesses that showed recent sales growth. These include software publishers, wireless telecommunications carriers, educational support services and medical and diagnostic labs.

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